



July 2024

# Newsletter *Special Edition*

*A Hearty Hello to Our Existing Mid-Iowa Customers!*

Check out

[Armor-equip.com](http://Armor-equip.com)  
for our Equipment Inventory!

# Mid-Iowa Solid Waste Equipment is Now Armor Equipment

MISSOURI / ILLINOIS (636) 296-7119

KANSAS (913) 839-1777

IOWA / NEBRASKA (515) 276-3352

Our Locations: Arnold, Missouri / Olathe, Kansas / Johnston, Iowa

Featuring: ***Mid-Iowa Has A Name Change***



## ***Armor Equipment and Mid-Iowa Solid Waste Equipment Company have joined forces!***

Armor has been in business for 54 Years, and continues to offer the same type of equipment, along with Service & Parts, for the states of Missouri, Kansas & Illinois.

This is just a win-win for both companies, and it only makes sense to continue being a driving force in Iowa, Nebraska, Missouri, Illinois, & Kansas, with Sewer, Leaf, and Refuse Equipment, along with Street Sweepers, Compactors /Balers, Containers & Carts.

***More details to follow–this is exciting stuff!***

## **Introducing: RapidView IBAK Camera Conversion Unit**

These Units are designed and built to be easy to work in, provide plenty of storage, have high-quality lighting, and are easy to clean and maintain.

By using durable materials that repel water, reduce scratches, cleans easily, and resists corrosion, this makes the difficult conditions that your cities and teams work in bearable.

Each Camera Conversion design is created to meet the customer's individual specifications.



### **IBAK Sewer Pipeline Inspection Units Offer:**

- + Spacious Office
- + Ample Storage Space
- + Heavy Duty Shelving
- + High-Quality Generator
- + User Friendly Interiors
- + Pass-Through Window & Door
- + Reverse Cameras – mounted to assist in positioning over manholes
- + Rugged Hand-Built Toolbox
- + Heavy Duty Cabinets
- + Safety Features
- + Durable Materials
- + Multiple Add-Ons
- + Custom Bathrooms



Are you ready to take a look? We currently have a 2024 Ford E-450 Demo IBAK Camera Truck just ready to be demoed.

**Armor's Bulletin Board**

**Face with a Name**

Meet **Mark Davis**,  
Our fearless Sales Manager.  
Mark has been an intricate part  
of keeping our customers happy  
in both Iowa & Nebraska for



over the  
**Past  
21+  
Years!**

(We call that  
"seasoned"!)

**Used Truck Inventory:**

1997 Freightliner FL-70, with 190 H.P. Diesel,  
6-Speed, 26,000 GVW, A/C, and offers New  
K-PAC KP806/120/54 Dual Pivot Hooklift Hoist,  
w/12,000# Auxiliary Cable  
Winch mounted in Rear  
Bumper, Aluminum  
Toolbox, and much more!



We will be **CLOSED Thursday, July 4<sup>th</sup>**, so our  
employees can spend time with friends and family.

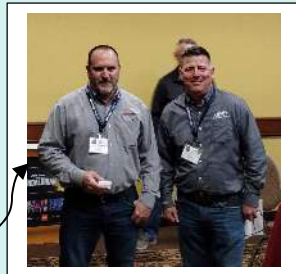
**And...The AWARD goes to our TOM HAY!**

In June, at the IAWEA Conference, Tom was  
presented with **"The Golden Manhole Award"**.

Tom covers our Central Iowa Territory,  
and continues to bring years of  
know-how, experience, and solutions  
to his customers, and now this...

It can't get much better!

**Congratulations Tom!**



This is Tom!

**In our Johnston IA  
Location**

Let's Meet

**Jenny Pertzborn**

Jenny is our **Parts Manager**,  
and offers a wealth of  
knowledge, and continues  
to help grow our IA  
location!



★ **Hey, It's Sweeping Season!** ★

Time to get those city streets clean of the  
Spring yuck. We offer **Parts & Service**  
for your Street Sweeper needs!

We can help you with OEM Parts, including:  
Replacement Brooms, Suction Hoses,  
Blower Wheels, Skids, Pick-Up Head  
Curtains, and much more.

Our locations have years of experience  
repairing Parking Lot, Dustless, Airport,  
Municipal and Contractor Street  
Sweepers. **Keep our #, you may need us!**

Also, **Rental Options**  
are available for our  
**Tymco Sweepers.**  
Call us today and  
**Request a Rental.**

**Looking to Get Your Existing**

**SEWER CAMERA**

**Repaired, or just need  
overall Maintenance?**

**We can help you out!**

Call to get on the Service Schedule  
directly at: 515-276-3352.



**CONVENTION TIME**

**THE BALANCE OF OUR 2024 SHOWS -  
BE SURE TO STOP AND VISIT WITH US!**

- \* Iowa Rural Water Okobojo Fall Conference  
**September 17<sup>th</sup> & 18<sup>th</sup>** in Okobojo, IA
- \* Nebraska Rural Water Association Fall Conference  
**October 1<sup>st</sup> - 3<sup>rd</sup>**, in Gering NE
- \* Iowa Solid Waste & Recycling Fall Conference  
**October 7<sup>th</sup> - 9<sup>th</sup>**, in Dubuque, IA
- \* Iowa Rural Water Dubuque Fall Conference -  
**October 15<sup>th</sup> & 16<sup>th</sup>**, in Dubuque, IA
- \* NWEA/SWANA/NSAWWA/APWA Nebraska Joint Fall  
Conference - **November 6 - 8<sup>th</sup>**, in Kearney, NE
- \* IAMU Annual Water & Wastewater Operators  
Conference - **November 20<sup>th</sup> - 22<sup>nd</sup>**, in Altoona, IA