

# Sales, Service and Parts for Refuse, Sewer, Leaf Debris Trucks & Street Sweepers

DECEMBER 2024

Newsletter

Happy Holidays



Check out

[Armor-equip.com](http://Armor-equip.com)  
for our Equipment  
Inventory!

MISSOURI / ILLINOIS (636) 296-7119

KANSAS (913) 839-1777

IOWA / NEBRASKA (515) 276-3352

Featuring: **MainLite Portable Sewer Camera Unit**



Armor offers the

**IBAK RapidView Sewer Camera** applications simply because they are adaptable, capable, durable, and ready to go at the push of a button!

The **MainLite Sewer Camera Box** is based around two very compact cable drums and the BP series multi-function computer controllers. The entire unit can be mounted in a truck, trailer, UTV or large portable cart.

### Highlighted MainLite Features

- BP 100 Controller** – Touch Screen, built-in Windows 10
- Recording** – Built-in capture card & software
- Portability** – Cart with large wheels
- Tractors** – Compatible with T66 & T76
- Cable Drum KW 206** 656' (200m) **or**
- Cable Drum KW 306** 1000' (300m)
- both with power rewind & level wind

Inspection Range:  
4" (100mm) – 48" (1200mm)



Compact & Portable, the **MainLite** is great for -

- \*Small Towns
- \*Contractors
- \*Larger Municipalities (running multiple units)

We currently have a MainLite XL unit available for Demo!

Something Exciting to Share  
For 2023 - 2024

Armor was Awarded the  
**Outstanding Dealer  
Performance Award**  
by RapidView IBAK  
We were surprise and tickled!



**Wrapping-Up 2024:** Well, we had a checklist to accomplish in 2024, but we threw that one away, and started a new one about halfway through the year!

- ✓ **New Management Co** / which meant new phones system, new computer systems, new rules & regulations, and h/c insurance – all pretty good stuff!
- ✓ **Mid-Iowa Equipment, became Armor Equipment** (and we are happy – great group of folks in our IA location!)
- ✓ **Our Bryan Fritz came back to work!** (We're excited you're back & healthy Bryan!)
- ✓ **The Sales Dept added 2 Territory Managers** –Welcome aboard *Kyle Watkins* and *Justin Hanson*.
- ✓ **Big WIN for Tom Hay, IA Territory Sales Manager – IBAK RapidView Salesman of the Year!** Our buttons are popping – Nice work Tom!  
We can't wait to see what 2025 brings!

**Operation Christmas Child**

We were excited to be invited to participate in this awesome Cause! We packed and delivered shoe boxes filled with toys & personal hygiene items this holiday season!



[www.samaritanspurse.org](http://www.samaritanspurse.org)

Armor's Holiday Schedule:

**CLOSED** on Dec 24<sup>th</sup> & 25<sup>th</sup>, 2024 and, Jan 1<sup>st</sup>, 2025

**Face with a Name**

**Meet Tanner Melius!**

Tanner has joined our StL Parts Dept, and is fitting in like a worn-in ballglove!  
(Hey, that's a good thing!)

Welcome to TeamArmor Tanner!

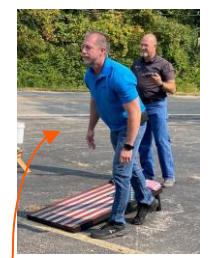


#TeamArmor

The 2025 Armor Wall Calendars are HERE!!  
Exciting stuff going here!

Armor StL we know how to have some FUN TIMES!

**1<sup>st</sup> Ever Corn Hole Tourney**



Our Winners!  
Jeremy Tucker/Svc  
& Tanner Melius /Parts  
Nice win guys!  
....til next year!

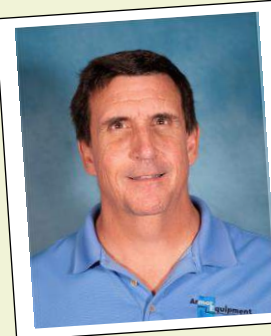


**Announcement Time!**

**Mike Myers is RETIRING!**

Mike has been with Armor for 18yrs as Vice President in our STL location. Mike has decided it's time to pack up and move south to warmer weather!

We wish him all the best!



Don't forget about our Used Truck Inventory – we have a lot to offer just the right situation. Recently arrived, check out this:

**Used 2008 Elgin Pelican Street Sweeper**

with John Deere 74HP Engine, Hydro Trans., A/C, P/S, Dual Steering, Dump Height 9'6", Hopper Capacity 3.5yd, Conveyor Cleanout, Left & right Gutter Brooms, Low Sweeper Hours and less than 10,000 Miles! *She's a Beauty!*



We are Hiring! We have the following positions currently open:

- Administrative Assistant - Johnston, IA location.
- Diesel Mechanic - Arnold MO location

If interested, please email your resume to: [Tripp@armor-equip.com](mailto:Tripp@armor-equip.com)

**Our Locations: Arnold, Missouri / Olathe, Kansas / Johnston, Iowa**